

# Economic Results for Q4 of the 2023 for AlienAI S.L.

## Financial Overview:

- **Quarter:** Q4
- **Year:** 2023
- **Company:** AlienAI S.L.

## Key Financial Metrics:

- **Revenue:** €500,000
- **Cost of Goods Sold (COGS):** €150,000
- **Gross Profit:** €350,000
  - **Operating Expenses:**
    - **Salaries and Wages:** €100,000
    - **Rent:** €20,000
    - **Utilities:** €5,000
    - **Marketing:** €30,000
    - **Research and Development:** €25,000
    - **Other Expenses:** €15,000
    - **Total Operating Expenses:** €195,000
  - **Operating Income:** €155,000
  - **Interest Expense:** €10,000
  - **Net Income Before Taxes:** €145,000
  - **Income Tax Expense:** €40,000
  - **Net Income:** €105,000

## Analysis:

- **Revenue:** AlienAI S.L. generated €500,000 in revenue during Q4, representing strong demand for its Japanese style interior design services.
- **Gross Profit:** With a gross profit of €350,000, the company effectively managed its cost of goods sold, resulting in healthy margins.
- **Operating Expenses:** Operating expenses totaled €195,000, reflecting investments in staffing, marketing, research, and development to support the company's growth initiatives.
- **Net Income:** Despite significant operating expenses and income tax, AlienAI S.L. achieved a net income of €105,000, indicating profitability for the quarter.

## Conclusion:

AlienAI S.L. demonstrated robust financial performance in Q4 2023, driven by strong revenue generation and effective cost management strategies. The integration of AI technology into its design process has enhanced efficiency and creativity, positioning the company for continued success in the dynamic interior design industry.